

MEET **MARK WEAVER**

OWNER OF MD WEAVER THE PEST RELIEVER

sponsor spotlight

Responses provided by **Kelsey Weaver**, daughter of **Mark Weaver**, Owner, MD Weaver The Pest Reliever



Members of the Weaver family – Mark Weaver, 2nd from left, is owner MD Weaver, The Pest Reliever®.

Where did you grow up, and where do you live now? Tell us about your background. Mark Weaver, founder of MD Weaver Pest Control, was raised in Salem, NH, about forty minutes north of Boston. Mark has two sons and two daughters and was recently promoted to Grandpa. His three eldest children currently work for the family business, and his youngest daughter will be graduating high school this year.

Tell us about the events that led up to where you are now (i.e., education, career path). As far back as he can remember, Mark has always been intrigued by natural science. After graduating high school, he attended the University of New Hampshire. Initially, his plan was to major in agricultural studies. However, after a course in Entomology sparked his interest, Mark decided to change his major. While studying at UNH, he worked for a co-op mosquito control program serving four New Hampshire towns. Upon earning his bachelor's in Entomology, he went on to become the co-op's head supervisor. In 1987 Mark received a

referral from a former professor for a pest control company in the metro west and moved from New Hampshire to Massachusetts to take the job. While working as a technician, he continued his studies in Entomology. After three years in the industry, he passed the Entomology exam to become a board-certified entomologist (BCE).

In the spring of 1996, Mark started his own pest control company as a sole proprietor, incorporating into MD Weaver corporation in January of 1997. Operating from his home in Natick, MA, Mark ran the company alone for the first year. By the end of the second year, he had added his first two technicians.

With support from family, friends, and the community, the company soon began to grow. In its infancy, the company provided mostly commercial services in the metro west area. Now, MD Weaver provides both commercial



and residential services in Massachusetts, Maine, New Hampshire, Vermont, and Connecticut and currently has a staff of thirty-five.

What is your business, and how/why did you start your business? MD Weaver provides pest control services for many pests, including termites, ants, rats, mice, and bed bugs. They also provide wildlife services to remove and exclude problem animals such as squirrels, skunks, birds, and bats.

What is unique about your business (what sets it apart from the rest)? MD Weaver, the Pest Reliever®, is committed to and promotes sustainable, environmentally friendly pest services. The company uses the principles of “integrated pest management” (IPM) to minimize the use of chemicals. MD Weaver technicians work directly with customers to discuss target pests and address concerns such as child and pet safety. “Our technicians are trained to not only provide pest solutions but to educate the customer as well,” Mark explained.

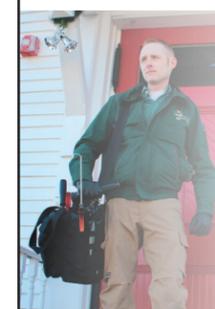
Given your business expertise and the nature of what you do, what advice (whether general or specific) do you have to offer the residents of Dover? “The best advice I can give a homeowner is to be proactive,” says Mark. Pests can damage your home and create health risks. If you suspect pest activity in your home, it is important to consult an expert rather than trying to tackle the issue yourself. When customers use self-treatment options, they can sometimes unknowingly make an issue worse.

What else should we know about you, your family, or your business? MD Weaver Pest control is a family-owned and operated business. Mark works alongside his sister, Mary (Vice President), his son, Will (Operations Manager), son, Jacob (Technician), and daughter, Kelsey (Account Manager). Unlike other pest control companies, MD Weaver's staff includes a board-certified entomologist (BCE), two associate entomologists (ACE), and a team of wildlife specialists.

For more information on MD Weaver, The Pest Reliever®, visit their website at www.MDWeaver.com, give them a call at **888-743-7378** or drop them an email at CustomerCare@mdweaver.com.

MD Weaver

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